

What's Your Team's Type?

There's more — much more — to type preferences than DiSC, MBTI, and other popular tools. *GO Team* is a training resource that reveals insights about team member preferences through many lenses. These include *team roles*, *team creativity*, *team learning*, and style preferences for *communicating* and *interacting with others*. See if your team members recognize themselves in any of these common profiles.

FOUR TEAM ROLES



Leaders provide vision, coordination, and shaping of outcomes.



Doers excel at implementing ideas.



Thinkers generate fresh ways of thinking from big-picture perspective.



Socializers pay attention to the interactions and emotions of the team.

[Learn more in GO Team module 4: *Establishing Team Roles*](#)

STYLE PREFERENCES IN COMMUNICATING



Directing. Focus is on time and task, and carries a sense of urgency.



Informing. Focus is on providing the information... and giving the listener a chance to agree or act.

STYLE PREFERENCES FOR INTERACTING WITH OTHERS



Initiating. Person tends to make the first move in a relationship.



Responding. Person tends to collect information while someone else initiates.

[Learn more in GO Team module 5: *Enhancing Team Communication*](#)

TYPES IN CREATING



The Scout says: What exists now? What is the opportunity? What do we need?



The Connector says: How can we take existing elements and put them together in a new way?



The Builder says: How will we assemble our ideas so the solution actually works?



The Implementer How will we make this live? What resources need to be aligned?

[Learn more in GO Team module 16: *Sparking Team Creativity*](#)

TYPES IN LEARNING



The Activist says: Let's jump in and *do* something! We can figure it out as we go.



The Reflector says: How can I make sense of our actions? What does this mean?



The Theorist says: What is already known about this subject? How does *this* relate to *that*?"



The Pragmatist says: How can we take what we know and put it to work? How can we get results now?

[Learn more in GO Team module 18: *Leveraging Team Learning*](#)

With a total of 18 modules (including some not listed on this page), *GO Team* enables your team members act on their unique strengths. If you're ready to unleash the power of teams in your organization, it may be time to *GO Team*.



Questions? Contact Susan Gerke at: Susan@GoTeamResources.com
or visit our website at www.GoTeamResources.com